

Current Openings

1. Business Development Executive (Experience: 1+ year)

Experience: 1+ yrs

Notice Period: Immediate/ 15days

Location: Bangalore

Job Role :

- Gather and Analyze Data from Market research
- Active role in establishing Business Development plans with the reporting Manager
- Meeting Clients regularly to monitor the business need and maintaining a healthy relationship
- Preparation of Business Plans, Presentations and proposal writing
- Creating, updating and maintaining marketing collaterals
- Tracking inquiries using Tracking log
- Innovative thinking in generating new avenues for business development
- Supporting marketing activities by attending trade shows, conferences and other marketing events
- Work in sync with other domains of services to ensure smooth process flow
- Understanding the implementation of the Offset policies

Required:

- Good spoken and written English
- Confident, Self- motivated Individual with knowledge of the market, specifically in aerospace/defence
- High degree of Customer communication and convincing skills
- Able to understand the needs of Domestic as well as International market

Educational Qualifications:

- B.E/BTech in Mechanical/Aerospace/Electronics etc from a recognized university (or)
- MBA from a reputed university

**Certification in Marketing will be an added advantage

2. Trainee: Business Development

Experience: 0 to 1 year

Notice Period: Immediate/ 15days

Location: Bangalore

Job Role:

- Prospect for potential new clients and turn this into increased business
- Identify potential clients, and the decision makers within the client organization
- Plan approaches and pitches
- Research and build relationships with new clients
- Set up meetings between client decision makers and company's practice leaders/Principals
- Preparation of Presentations, Business Documents and Proposals
- Market research and white paper creations.

Required:

- Excellent spoken and written English
- Good knowledge in MS Office
- Confident and professional approach to create business prospects
- Knowledge on Aerospace and Defence Markets (Domestic as well as International)

Educational Qualifications:

- B.E/BTech in Mechanical/Aerospace/Electronics etc. from a recognized university

(or)

- MBA from a reputed university

**Certification in Marketing will be an added advantage

- ❖ The selected candidate will be given full time on-the job training and full exposure to market practices and processes

3. Software Engineer

Designation: Software Engineer

Experience: 0.6 to 5 years

Notice Period: Immediate/ 15days

Location: Bangalore

Skills

-**IV and V** based on **DO 178B level A**

--Must have experience in **Software Integration Testing and/or Software Unit Testing.**

-Must be proficient in using **RTRT & Knowledge in ADA development.**

- Must be proficient in using C Language & DO 178B.

-Desirable to have experience in tools like **LDRA, Vector cast or any similar tool**

-Must have experience in Software Integration Testing and/or Software Unit Testing

-Desirable to have experience in creating Test plan, **Test case for MCDC coverage.**

-Must have executed IV and V on SIT on a minimum of 1 or 2 projects.

4. Technical Illustrator

Designation: Technical Illustrator

Experience: 1 to 5 yrs

Notice Period: Immediate/ 15days

Location: Bangalore

Skills

- Contribute in the **creation / modification / revision of the Illustration** for the required manual.
- Understand and follow the impact analysis / mark ups to create the Illustration to meet the change request.
- Create / Modify / Revise the Illustration for **Aircraft Manuals.**
- Should have knowledge on **ATA 100 and S1000D standards.**

- Should have prior experience in **AIPC, AMM, CMM, SRM, and IPC.**

5. Technical Author

Designation: Technical Author

Experience: 0.6 to 5 yrs

Notice Period : Immediate/15 days

Location: Bangalore

Skills

- Contribute in the **creation / modification / revision of the manual content.**
- Understand and follow the impact analysis to create the content to meet the change request
- Research extensively and ensure the **Airworthiness aspects.**
- Perform the tasks in **aero domain environment tools.**
- Perform Internal and external rejection analysis for every rejection code, discuss in Knowledge sharing sessions and ensure prevention of rejections
- **Should have experience in IPC manual**
- Should have knowledge **on ATA 100 and S1000D standards**
- Should have prior experience in **AIPC, AMM, CMM, SRM, and IPC.**

6. HR Executive / Recruiter

Experience: 0 to 2 yrs.

Notice Period : Immediate/15 days

Location: Bangalore

Skills

-Handling total recruitment cycle process, reference checks, should work requirement on in-house and Client place.

- Assist in the end to end recruitment and selection process including posting jobs, sourcing profiles and screening resumes from portals like **naukri**, **through social networking sites like LinkedIn, as well as vendor profiles & referral profiles.**

- Understanding the client needs and creating real time solutions to address their current and future requirements.

- Efficient with tracking and updating all candidates' correspondence.

- Handled confidential material at the highest level.
- Making a report of short listed candidates by describing the primary reasons for selection to the Management.
- Responsible to get the interview status of prospecting candidates from clients and communicate the same to the candidates accordingly.
- Responsible for collection of attendance from different location and maintenance of employee leave records for salary pay out.
- Should have knowledge in Payroll like PF, ESI process.